



PKOS
PK Oilfield Services LTD

PKOS BUY-HOUSE FACILITY

The PKOS Buy-house has been established to support Clients with their Procurement needs. PKOS understands that whereas efficient Procurement is critical to any business, it is not always core to the activities of the business. The Procurement process can however be a drain on valuable resources that could be deployed effectively elsewhere in the business. PKOS Buy-house Facility will minimize the Procurement burden and let you focus on your **core business**, whilst we focus on supporting your procurement requirements to maximize **efficiency**.

What we do...

Simple Transactional Procurement

PKOS Buy-house Facility handles the transactional aspects of local, regional & international Procurement cycles. These involve the processing of purchase requisitions, request for quotations, quotation evaluation, purchase orders, invoice matching and payments.

Contracting

The PKOS Buy-house Facility is able to provide support to the Client on procurement requirements that are more complex and may require a more consolidated process like Expression of Interests (EOIs) and Request for Proposals (RFPs). In this case the PKOS Buy-House Facility may administer the process, handle project management, consultation and elements of contract negotiations. The Client retains all decision and final execution responsibilities. These RFPs may be in the category of (but not limited to) purchase of high value assets, mid to long-term support services, imports, works etc.



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Why PKOS Buy-house Facility?

Experience in outsourcing Procurement has shown that on average an organization can achieve 15%-20% cost reduction in operational costs, service improvement and business risk exposure reduction.

Reduction of Operational Costs

PKOS Buy-house Facility incorporates lean approaches to drive efficiency and accuracy of the simple Procurement transactions. For example the use of Category management of vendors, processes standardization, work-flow management all allow for savings in the operations of the day-to-day procurement process. Future-proofed software systems are in place to facilitate the management & standardization of the process.

PKOS Buy-house Facility has the necessary in-house expertise & talent to address your Procurement needs; our talents & resources are geared towards ensuring the Client's time & effort is focused on their core business and not wastefully deployed in non-core activities such as Procurement.

Service & Capability Improvement

- **Category/Supplier & Vendor Data Base**

PKOS Buy-house Facility boasts a wide supplier database and network of local, regional & international suppliers: across Africa, Middle East, Asia and North America. We are therefore able to source strategically and efficiently.

- **Dedicated Client Liaison**

It is understandable that in many organizations, dedicated staff does not handle Procurement. Effective resource allocation is vital and, in many cases, it is not practical to devote dedicated staff to the procurement process. At PKOS Buy-house Facility, we are dedicated to the Client on a request-by-request basis. Hence, it is not the size or the importance of the Procurement that determines our commitment to its fulfillment.



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- **Service Level Agreements**

PKOS and the Client will agree on SLAs upon which to benchmark service delivery. Quarterly reviews of these metrics are all-important in striving for flawless service delivery.

- **Market Knowledge**

The main stakeholders within PKOS share 30 years of combined experience of the local Supplier market and the complexities of service delivery in the African context.

Local Content

PKOS is a Ugandan company. We are therefore fastidious about providing solutions to our Clients that are pro-Ugandan. We take into consideration the whole value chain for the Procurement cycle and ensure that the Client receives a quality service that is as “local” as possible. We are also able to provide visibility on the local content contribution in the Procurement cycle.

Currently PKOS has a Ugandan staff content of 75%.

PKOS is registered with the National Supplier Database (NSD) for Oil and Gas Suppliers 2018; Registration Number NS-11083/18/0084.